



3 AREAS

OF OPPORTUNITY IN YOUR COMMERCIAL ENERGY CONTRACTS

LEVERAGE • TIMING • DEEP DIVE ANALYTICS



Ok I will be blunt a lot of clients first say " hey I can do this myself" I negotiated 11% saving ..

Let me share what a specialist will look at and do for you:

1

They have **LEVERAGE** to negotiate INDEPENDENTLY with the retailers, Example we negotiate **Over 100M Spend**

2

TIMING using market intelligence I cant stress enough the power of market intelligence and timing plays WHEN... to go to market and NO not always WHEN contract is due. Examples \$1m saving over 3 years, \$180k saved 3 years \$1m spend...

3

Deep dive analytics -

- › Peak Demand
- › Are you on the right tariff
- › Review of operational procedures that influence costs to run an analysis ROI.