



7 REASONS

TO CONSIDER BUSINESS OUTSOURCING

5 QUESTIONS TO ASK YOUR POTENTIAL PARTNER



- 1 **Save** - up to 70% on your local labour costs
- 2 **Enable** - you to allocate local resources to high value tasks while delegating mundane and time consuming tasks.
- 3 **Enable** - you to leverage a global knowledge base and have access to world class capabilities.
- 4 **To gain access** - to resources not available internally.
- 5 **To delegate** - functions that are difficult to manage and control while still realising their benefits.
- 6 **Expand** - and gain access into new market areas.
- 7 **Productivity increase** - MEASURED productivity and lower labour costs, delivering a beneficial impact to your bottom line.

Benchmarks Outsourcing Check list – Features of a quality partner

Questions to ask potential suppliers	Client Benefit
1 How many staff does a Team leader manage is it more than 15?	Great performance 200% increases reported. High level of accuracy 99% + Not spread thin managing 30 + team members
2 Detail and proof how are Staff supported with coaching, mentoring, incentives supporting the families.	Staff retention of 98% + Retaining skills and expertise.
3 Do you have an Australian management team.	Delivering a true understanding of Australian workplace and client expectations.
4 Do you have clear, concise Snapshot reporting?	Clear and concise accuracy report. Utilisation report to enable capacity for additional tasks.
5 Do you get Full utilisation of staff not shared across various businesses.	Aligned to your business, tasks and culture only. They can wear your company logo/ uniform.