

Forensic Benchmarking of Energy

\$7M Turnover

 We saved \$21,950 for a 3 year term / 38%

The Challenge

Manufacturing business single site
Western Sydney, TTIA Member turning over \$7m

- Coming off contract
- In the middle of COVID 19
- Even an intelligent CFO is not a specialist with energy markets.
- Experiencing business slow down

The Ultimate Goal

- The owners wanted to find ways of reducing operating costs
- To achieve **Best of Breed** & commercial arrangements for all costs



The Business Payoff

Current Energy costs were
\$19124 PA

Benchmark procured new rate of

Year 1 \$12,211

Year 2 \$11,842

Year 3 \$11,369

3 year combined PROFIT Boost

The business uses Benchmark to deliver Best of Breed PROFIT Boosting to multiple categories

Saving PA %

\$ 6,913	36%
\$ 7,282	38%
\$ 7,755	41%
\$ 21,950	38%

Competitive advantage